



Vacancy Announcement

12-37

Position Title and Location

Area Agricultural Economics Specialist
Office Headquarters: Duncan, Oklahoma
Serves Southwestern Oklahoma

Date Available

This position is available on or after December 3, 2012.

Salary

Commensurate with education and experience.



Background Information

In southwest Oklahoma, production agriculture remains the backbone of the rural economy. Every decision a farmer, rancher, or agribusiness makes impacts the operation's profitability and the rural economy. Every recommendation made by a production specialist, consultant, feed sales representative, lender,

accountant, or veterinarian has an impact on the bottom line. Economists play a critical role in interdisciplinary teams to develop the objective and comprehensive information needed by producers and agribusiness owners to make decisions.

Job Summary

The Area Agricultural Economics Specialist provides timely, quality educational materials and tools needed by farmers, ranchers, and agribusiness owners to make informed decisions in a risky business environment.

Addresses new and emerging issues, such as introduction of specialty crops (for example, canola and sunflowers) and rotation crops for traditional enterprises (wheat, cotton, peanuts and alfalfa), urban sprawl, minimum tillage, value-added opportunities, and growth of minority populations in rural areas as part of the work force.

The Specialist:

Works with other disciplinary specialists such as livestock and agronomy specialists to offer integrated, unbiased programs.

Helps develop, test and deliver new decision making tools and technologies.

Uses a variety of delivery methods to implement programs including direct teaching, media, exhibits, e-mail, e-newsletters, social media, and websites.

Supports Master Cattleman educational program and other livestock related efforts.

Supports county Extension educators by providing timely information through regular in-service training and supplying materials for use in programs;

Maintains educational and information programs relating to marketing, financing, and risk management of farms, ranches, and agribusinesses.

Routinely analyzes cattle/crop market dynamics relative to current cash, futures, and options markets and how they affect short-term and long-term marketing strategies and risk management.

Ensures that all have an equal opportunity to participate in Extension programs regardless of race, color, national origin, religion, gender, age, disability, or status as a Vietnam-era veteran.

Responds to requests for in-depth analysis of individual and unique economic questions as appropriate.

Qualifications

A Master's degree in Agricultural Economics or closely related field is required.

Demonstrates ability to effectively listen, communicate, and foster a professional image of OCES by displaying a positive view of the organization both internally and externally.

Demonstrates willingness and ability to effectively manage time and resources and adapts well to changing priorities, situations, and day to day demands.

Possesses writing, communication, and organization skills.

Affirms a commitment to continued personal professional development.

Demonstrates leadership ability in designing, promoting, presenting, and evaluating educational programs and the desire to program and reach diverse audiences.

Provides evidence of ability to build and maintain relationships and work effectively with clientele advisory groups, volunteers, and other professionals, etc.

Demonstrates competency and effective use of computing and computer-based communications technology.

Exhibits willingness to work extended hours including evenings and weekends. Occasional overnight travel is required. Available personal transportation is required and a travel allowance is provided.

The incumbent is expected to establish and maintain their domicile within the Oklahoma Cooperative Extension Service Southwest District.

Application Procedure

Submit a letter of application indicating interests and background along with a complete resume, official transcripts and indicate year terminal degree granted, and names, addresses, and e-mail addresses for four references.

Review of applications will begin **November 19, 2012**, and will continue until a suitable candidate is identified.

Applicants are requested to submit a letter of application, resume, transcript(s) of all university credits, and the name, address, and phone number for three references. Application material should be mailed to:

Agriculture Human Resources
Room 235 Agricultural Hall
Stillwater, OK 74078-6022
Telephone (405) 744-5524
Fax (405) 744-8863
[e-mail cesjobs@okstate.edu](mailto:cesjobs@okstate.edu)

Extension professionals are hired into the organization not into a specific geographical location. It is possible that future circumstances may require relocation. Individuals who bring a diverse perspective and are supportive of diversity are strongly encouraged to apply.

Mission Statement

The mission of the Oklahoma Cooperative Extension Service is to disseminate information to the people of Oklahoma and encourage the adoption of research-generated knowledge relating to agriculture, family and consumer sciences, rural development, and 4-H youth development.

Information about the Division of Agricultural Sciences and Natural Resources may be accessed on the internet at: **www.dasnr.okstate.edu** Information about Cooperative Extension professional positions may be accessed on the internet at: **<http://hr.dasnr.okstate.edu/OCES-careers>**